

Certification Worksheets

HOW BEHAVIORS CONNECT TO THE THINKING ATTRIBUTES

Using Kimberly Jackson as an example, the nuances of each Profile become apparent when we combine each Profile type with the varying sets of behaviors. Here are six Profiles of Kimberly Jackson who has a convergent (*Analytical/Structural*) thinking Profile, but who may vary in her interactions with others by virtue of her behavioral results. This process of linking the Profile type with different sets of behaviors reinforces the premise that thinking and behavioral attributes do not necessarily match each other according to stereotype.



Kimberly Jackson - AT**111

Kimberly is a convergent thinker - *focused in data* and implementation of a *task*. She prefers a quieter, peaceful environment and is firm in her decisions.



Kimberly Jackson - AT**122

Kimberly is a convergent thinker - *focused in data* and implementation of a *task*. Kimberly's motto may be "Make a plan and follow it." She prefers a quieter, peaceful environment; she will flex her assertive style and flexibility depending on the situation.



Kimberly Jackson - AT**131

Kimberly is a convergent thinker - *focused in data* and implementation of a *task*. She prefers a quiet environment and is driven to accomplish tasks, once she has decided on the process.



Kimberly Jackson - AT**222

Kimberly is a convergent thinker - *focused in data* and implementation of a *task*. How she behaves will depend on the situation.



Kimberly Jackson - AT**331

Kimberly is a convergent thinker - *focused in data* and implementation of a *task*. She is an external processor, driven by ideas and plans. She is steadfast and resolute, and keeps her attention on the goal.



Kimberly Jackson - AT**333

Kimberly is a convergent thinker - *focused in data* and implementation of a *task*. She is an external processor and is driven by ideas. She copes well if changes happen, even at the last minute.